



## The Gulf Region Life Science Meet the Buyer Event

Manufacturing Technology Centre, Ansty Park, Coventry CV7 9JU

21 March 2018, 09:30 – 15:30

Our Life Sciences Meet the Buyer event is a fantastic opportunity for Midlands Engine businesses to meet face-to-face with a range of leading buyers and distributor partners from the UAE, Oman and Kuwait to promote their goods and services.

The Midlands Engine is at the cutting-edge of the UK life sciences sector and home to over 1000 life science companies. Over the past five years, working in close partnership with the Department for International Trade (DIT) in the UAE, UK delegations have visited Arab Health making strong connections and reinforcing our trade commitments.

### Buyers:

**Pharmalink** is a leading pharmaceutical distributor based in Abu Dhabi dealing with top manufacturers across the globe.

**Gulf Drug** is one of the biggest distributors in UAE with a diversified business portfolio. Gulf Drug represents a range of multinational companies in UAE including gsk, Pfizer, Abbott, Biotest, Fresenius kabi, Boehringer ingelheim, Sanofi, Genzyme and many more.

**NMC Healthcare** is a super speciality hospital in Dubai and Abu Dhabi UAE.

**Tareq Company** started operations in 1970 in Kuwait. It is among the largest medical groups in terms of revenue and staff strength, employing more than 120 people directly with a turnover of \$15m USD.

**Capital Health** is a private healthcare group with the overall objective of building a healthcare platform with a focus on patient experience, effectiveness and efficiency.

**Kuwait Oil Company, Ahmadi Hospital** is a private hospital serving the Kuwait Oil Sector.

**Pharmapal** is a leading specialist in Dental and Wellness products in the Middle East with branches located in KSA, Kuwait, Qatar, Bahrain, Jordan and Lebanon.

**Al Multaqa Drugs and Pharmaceutical** was founded with a goal to contribute to the improvement of the healthcare sector and the quality of life in the UAE and MENA regions by delivering the best medicines and healthcare products from around the globe.

**Modern Pharmaceuticals Company (MPC) Healthcare** is a leading healthcare distributor with an annual turnover exceeding \$500m. They work with some of the leading pharmaceutical and medical device companies such as Astra Zeneca, GSK, Pfizer, Johnson & Johnson, Gilead, Siemens and Medtronic to name a few.

**Oman Medical Projects Company (OMPC)** is a privately owned company promoting wellbeing by providing outstanding care to patients. OMPC-SAOG establishes hospitals, clinics and medical centres that offer medical services in Oman.

**IDS** was established in 1968 and is one of the leading pharmaceutical and consumer healthcare product distributors in the United Arab Emirates.

*Please note that further buyers will be confirmed over the coming weeks so a full list can be viewed on the booking website.*

### What to expect

- Welcome plenary session including experts from the life science sector
- A series of half hour appointments based on both supplier and buyer preferences
- Networking opportunity sessions
- Lunch and refreshments throughout the day

### Registration

Visit the registration website at <http://www.meetthebuyergulf.co.uk/> and then follow the application process.

You will be required to register and submit your submission for the buyer(s) of your choice. These details will then be passed on to the buyers who will choose suppliers to meet with who best fit their portfolio requirements.

### Contact us:

If you have any other queries relating to international trade, why not contact us.

If you are based in the **East Midlands** please contact:

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T: 0345 052 4001

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**The demand is out there. You should be too.**

Call 0345 052 4001

The Department for International Trade (DIT) is the Government Department that helps UK based companies succeed in the global economy. We also help overseas companies bring their high-quality investment to the UK's dynamic economy, acknowledged as Europe's best place in which to succeed in global business.

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